HCL Software | ATVANTAGE

Elektronik AG: Optimizing HCL Domino Licensing with ATVANTAGE

HCL **Domino**

Zollner Elektronik AG – with 20 international locations and 11,500 employees – has been successfully using the HCL Domino Notes communications and application platform since 1998. ATVANTAGE (formerly TIMETOACT) has been involved for just as long, supporting the global mechatronics service provider as a licensing and consulting pa ner. With the help of consulting services from ATVANTAGE (formerly TIMETOACT) , the Zandt-based company has now been able to switch to a flexible, customer-optimized licensing model for the HCL Domino infrastructure.

In 1965, Manfred Zollner laid the foundation stone for what is now Zollner Elektronik AG in Zandt, in the Cham district. Today, 11,500 employees work at 20 international locations.

Zollner Elektronik AG has been using HCL Domino Notes as a successful communications and application platform since February 1998. At the Zandt site in the Cham district (Upper Palatinate), 5,250 employees work with email/calendar/tasks and over 50 proprietary Notes databases. One Notes application used is ZORA – the Zollner Order Request Application , which maps the request/approval workflow for investments and IT equipment. Zollner integrates mobile users via HCL Traveler , and the HCL tool – the HCL Enterprise Integrator – ensures the connection to other enterprise applications such as SAP and IT service management (ITSM) solutions.

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Modern per-user licensing for the HCL Domino infrastructure

The HCLSoftware communications landscape always requires expert advice regarding its licensing. With the help of ATVANTAGE (formerly TIMETOACT) consulting, Zollner Elektronik AG was able to switch to an alternative licensing model at the beginning of 2021. Called Domino Notes Complete Collaboration (CCB), HCLSoftware has created a modern and transparent per-user licensing model that eliminates the complex regulations surrounding the licensing of server capacities and sub-capacities (PVU).

Back in 1965, Manfred Zollner laid the foundation stone for what is now Zollner Elektronik AG in Zandt (Cham district, Upper Palatinate). Since then, the mechatronics service provider has grown into a global group of companies with 11,500 employees at 20 international locations in Germany, Hungary, Romania, China, Tunisia, the USA, Switzerland, Costa Rica, and Hong Kong. Through continuous organic growth, the 100 percent family-owned group of companies has established itself among the top 15 Electronic Manufacturing Services (EMS) providers worldwide and as the market leader in Europe. Regardless of whether the customer requires individual parts, modules, devices, or complex systems, Zollner Elektronik AG can respond flexibly to respective market requirements thanks to its broad sector positioning in automotive, rail technology, data technology, industrial electronics, aviation & defense, healthcare & life sciences, measurement technology, other consumer goods, and telecommunications.

> "We operate all Domino servers in a virtualization environment. With the previous client/server licensing, the servers were licensed according to PVUs. These were based not only on the number of assigned virtual CPUs, but also on the underlying hardware. When replacing hardware, we had to constantly ensure that we didn't suddenly consume more PVUs. In addition, the consumed PVUs had to be recorded regularly. Fortunately, with the switch to CCB licensing, this complex task is now no longer necessary. With CCB licensing, HCL has created a significantly more customer-friendly licensing model."
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> **Robert Aschenbrenner**, Groupware administrator, Zollner Electronics AG

> "Zollner Elektronik AG has been using Notes since 1998. And since day one, edcom has been our preferred partner for licensing, consulting, and training. Over all these years, edcom has provided us with excellent licensing advice. Changing the licensing model requires careful consideration. Thanks to edcom's outstanding support, we have once again found the best licensing model for us."
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> **Manfred Wiktorin**, Groupware administrator, Zollner Electronics AG

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About ATVANTAGE

Atvantage is part of the TIMETOACT Group. The TIMETOACT GROUP is a leading IT service provider specialising in **cloud platforms and digital solutions** for enterprise customers, Fo une 1000 companies and public sector clients. The company promotes **digital innovation and operational excellence** by advising customers on their IT strategies, accelerating **cloud transformation**, and leveraging **AI, data, software, and systems engineering** to develop future-proof solutions. https://www.atvantage.com

About HCLSoftware

HCL Software is a global leader in software innovation, dedicated to powering the Digital+ Economy. We develop, market, sell, and support transformative solutions across business and industry, intelligent operations, total experience, data and analytics, and cybersecurity. Built on a rich heritage of pioneering spirit and unwavering commitment to customer success, we deliver best-in-class software products that empower organizations to achieve their goals. Our core values of integrity, inclusion, value creation, people centricity, and social responsibility guide everything we do. HCL Software serves more than 20,000 organizations, including a majority of the Fortune 100 and almost half of the Fortune 500.